

SMALL BUSINESS OWNER

BARRY

- FOUNDED CONSTRUCTION OR PROFESSIONAL SERVICES COMPANY 20 YEARS AGO
- REPORTS TO ADVISORS OR BOARD OF DIRECTORS
- DECISION MAKER

Goals

To make my company grow and be a force for good in my community while making money. I set out to make a difference and do things right.

Top Pain Points

- Staying profitable, while ensuring great customer service
- Hiring good people
- Making sure we hit growth numbers
- I can't afford to make one bad decision
- Downtime or inefficiencies that affect customer service

"I set the vision, direction and tone of the company. I want a partner not a vendor."

Our Message to Barry

We are the smart choice and a good partner. No one will ever question your choice of IT managed services providers. We understand your need to budget and see ROI. We create multi-year technology plans so you can systematically meet your technology goals or upgrade outdated systems. We keep your people running efficiently. Wasted time is wasted money. Frustrated employees can't focus on doing their best. You expect the best from your people. We invest in our employees' training and skills.

